

APITAL GROUP	_							October 2, 20					
Category		Link											
Industry News	Suniva, SolarWorld File New Trade Remedy Proposals							http://bit.ly/mercomsuwrn					
	The Section 201 solar trade case moved into the remedy phase last week as stakeholders filed recommendations on how to shore up the U.S. solar cell and module manufacturing business. The proposals were submitted in response to the U.S. International Trade Commission's determination that imported solar cells and modules have caused "injury" to U.S. producers of crystalline silicon photovoltaic (CSPV) products.												
	Pre-hearing briefs and statements on possible remedies were due by Wednesday, September 27 and made public on Thursday, ahead of a public hearing on October 3.												
	In their filings, trade case petitioners Suniva and SolarWorld urged commissioners to take swift and strong action to "stop the bleeding" and allow U.S. solar panel manufacturers to "grow and thrive." "The crisis caused by foreign market overcapacity now facing the U.S. CSPV cell and module industry is so extrement the financial losses so great, that, to be effective, any remedy that is recommended to the president by the commission must be bold, extensive, and multifaceted," wrote Suniva, which launched the Section 201 trade case in April.												
		s, the financially troubled solar											
		ıniva's Revised So	Year 1	Year 2	Year 3	Year 4	down from its initial 40 cents per wa	f of 25 cents per watt on CSPV cells - att request - and 32 cents per watt or					
	Tariff	Solar Cells	0.40	0.37	0.34	0.33	CSPV modules. A 32-cent per watt line with those that existed in late 2	tariff on modules would bring prices					
		Solar Modules	0.78	0.72	0.69	0.68	line with those that existed in late 2						
	Tariff	Solar Cells Solar Modules	0.25	0.25	0.24	0.24	According to Suniva, 32 cents is ed	quivalent to 50% of the average unit					
		Solar Wodules	Mercom Capit		0.00	0.04	value for solar modules during the 50% ad valorem is the statutory thr	case reference period of 2013 to 2015					
							and 40 cents per watt once the hoardir f the present day unit value.	ng prompted by the trade case ends. I					
	modules. In accor	dance with the	statute, th	e tariffs woul	ld ramp dov	n over the fo	a also urged commissioners to recommur-year period. Additionally, Suniva redute the initial petition. The proposed floor	quested a floor price on all imported					
	rather than reques	olar products of 74 cents per watt, down modestly from the 78 cents per watt in the initial petition. The proposed floor price would also decline over time.  Suniva's co-petitioner SolarWorld made the same tariff request for cells and modules in its filing starting at 25 cents and 32 cents per watt, respectively. But ather than request a floor price, SolarWorld proposed an import quota starting at 0.22 GW for cells and 5.7 GW for modules. Similar to Suniva's proposal, the puotas become modestly less severe over the requested four-year remedy period.											
	Petitioners presented the quota and the floor price options "to illustrate to the commission the necessity of having an effective remedy," according to a Suniva statement. Both companies said they believe an effective remedy must include two parts: either the requested tariff plus Suniva's requested module floor price or the requested tariff plus SolarWorld's requested quota.												
	Additional remedies: Buy American, tax credits, direct assistance: The remedy proposals also suggested additional effor U.Sbased solar cell and module manufacturers, including executive orders directing U.S. governmental agencies to adopt a cells and modules purchased by federal agencies.												
	The petitioners also proposed that the U.S. conduct a study of cyber, electrical grid and national security risks by using modules; initiate bilateral and multilateral negotiations to reduce global excess capacity of cells and modules and rest global market; and consider the disbursement of funds to those seeking the development of new or additional manufacturell/module supply chain.					re a supply and demand balance in th							
	tariff period. It also	o recommende	ed amendin	g the Investn	nent Tax Cr	edit program	ment of Energy's SunShot program's reto keep the incentive at 30 percent in ad cells and panels. Source: USITC, G	place from January 1, 2020 - when th					
ndustry News	New Y	ork State's La	arge-Scale	Renewable	Energy Rf	P Receives M	More than 200 Proposals	http://bit.ly/mercomprbln					
	response to two re projects through the	equests for pro he two RFPs,	posals to a administere	dd renewabl d by the Nev	e energy to v York State	New York's p Energy Res	osals were received from large-scale, of coower supply. The state expects to invite earch and Development Authority and 's electricity from renewable energy so	est up to \$1.5 billion in new clean end the New York Power Authority. The					
	Both solicitations yielded creative proposals to use large-scale solar, wind, hydroelectric or biomass renewable energy generation technologies to Governor's Clean Energy Standard. NYSERDA received 88 proposals from 30 clean energy developers and NYPA received more than 130 prop clean energy developers in response to the requests for proposals. A number of development companies submitted proposals for both RFPs.						eived more than 130 proposals from						
	incorporating an in	nnovative finar newable proje	ncing struct	ure called a p	pre-paid po	wer purchase	ction and awards expected in November agreement, which is designed to lowe nning developers in the first half of 20°	r the financing cost - and costs to					
ndustry News			France to	Invest \$24 E	Billion for E	inergy Trans	ition	http://bit.ly/mercomfiegt					
		on (~\$8.23 billi	on) for rene	wables and	€4 billion (~	\$4.7 billion) to	ransition plan, including €9 billion (~\$1 o precipitate the switch to cleaner vehi 018 to 2022.						
	will include resear	rch and innova ents will be a l	tion to com	bat climate c housing sec	hange, and tor, the resu	will speed up	French renewable energies by 70 percontransition to low carbon and ower demand will hurt utilities, although	greater energy efficiency. While					
						g and M&A (	Q2 2017 - http://bit.ly/MercomSola	urQ22017					



Category	Title												Link																
Industry News	Taiwan Announces 2018 Tentative New Renewable Energy Feed-in Tariff Rates														<u> </u>	nttp://	bit.ly/	<u>merc</u>	<u>omtwsft</u>										
	The B	ureau	of Er	nergy	unde	r Taiv	van's	Minis	stry o	f Eco	onon	nic Aff	fairs	(MO	EA) ł	nas	П				aiwan:	2018 T	entat	ive Fi	T for S	olar			
	set tentative feed-in tariff (FiT) rates for renewable energy to be generated in 2018, with the rates for PV power generation downward by 11.77-13.45% from											61		FiT Rate				Adjustment	t										
		with t	he rat	es fo	r PV	power	gen	eratio	n do	wnwa	ard b	by 11.	77-1	3.45	% fro	m				PV Projec	t i	SIZE	T	WD/k	Wh	~\$/1	cWh	from 2017	
	2017.																_				>1	~<20		5.384		0.1		<b>↓</b> -11.77%	_
	P v projects of rootiop systems to be established in norment Talwan will be given									Rooftop		~<100		4.790		0.1		-3.75											
	an extra 15% increase in feed-in tariffs and those of			_	_			•		irst Hal	fof	Systems		)~<500 500		4.456		0.1		-1.82% -1.89%	_								
				entitled for a 6% markup. Requirer it, under stable LID (light-induced o					_			•		2	018		Ground	,								- 1			
							of 60 mono-Si an													Mounted		>1		4.378		0.1		-3.70%	_
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	is 350					-				-						/ill				Rooftop		~<20 ~<100		4.688		0.1		-13.45% -5.80%	
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	NOVE	iibei.																econd   018	Half of			500		4.242		0.1		♣ -3.79%	
	FiT's f																			Ground		>1		4.294	3	0.1	420	J -5.55%	
	roofto											_	nent	t. FiT:	s will	drop	)			Mounted Floating		>1		4.690		0.1		-5.07	
	further Source					2016	unae	er trie	Curre	ent s	etup	).					Se	ource:	MOEA	rioating				4.050	•	0.1		com Capital Gro	oup
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M&A News		Foresight Solar Fund Acquires 48.5 Percent Stake in 100 MW Bannerton Solar Project <a href="http://bit.ly/mercomfsfbs">http://bit.ly/mercomfsfbs</a>																											
	Foresight Solar Fund, a closed-end investment company that invests in ground-based U.K. solar assets, acquired 48.5% stake in 110 MW Bannerton solar project from a joint venture between Syncline Energy and Foresight Solar Australia (UK) for consideration of AUD5.5 million (~\$4.3 million) which will consist of an initial payment and deferred payments during construction. KDB Infrastructure Investments Asset Management (KIAMCO) and Hanwha Energy acquired the remaining interests. The transaction marks the first overseas acquisition for Foresight Solar Fund.												st of																
	Gover	nmen	t for t	he sa	le of	a prop	oortic	n of t	he La	arge-	Sca	le Ge	nera	tion (	Certif	icate	s (Lo	GCs)	prod		a 17 ye	ar fix	ed-pr	rice F	PA v	vith A	linta	the Victoria Energy, an et price.	an
	subjec	t to c	ertain	cond	litions	bein	g me	t. In a	dditio	on, th	ne Pr	roject	will	bene	fit fro	m aı	n Aus	stralia	an Do	•	ninated					_		acquisition lean Energy	
Industry News							UK	Adde	ed 12	2 MW	of s	Solar	PV	in Au	ıgus	t 20 <sup>-</sup>	17							<u>h</u>	ttp://k	oit.ly/ı	merco	<u>omukgov</u>	
		UH	(PV In	stallat	ions (I	MW) a	s of A	ugust	2017																			n 10 MW a	
			mulation italiation			Illations y 2017	S	Installa 2017						-				•				-					-	UK Departi	
			12,796			12		92						_	-							-	ly, as of the end of August 2017, overall 723 installations. This is an increase of 1						
					Sour	ce: DECC	0								•	•				2016.		-, -							
																				s greater IW) came								ming from s solar	mall
	installa Sourc					he firs	st ope	eratio	nal s	olar p	oroje	ect to I	be a	ccrec	lited	for C	ontr	acts	for Di	ferences	(Charit	y sola	ar pro	ject).					
Markets				20	)17 Y	ear to	Dat	e Sto	ck P	erfo	rmar	nce C	hart	for s	Selec	t Sc	olar (	Com	oanie	s									
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																												101%	
		ע																										101%	
	1															64%	60%												
	-													51%				45%	43%	18% 37%									
	6	27	<sup>%</sup> 22%	20%	16%					33%					32%					3770	23%								
					1070	3.2%	2%	8%			5%										15%	10%	3%						
		_		_					-6%		,															<u> </u>			
												-22%												-10%	-10%	-11%	-11%		
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		Pattern Fnero	NRG Yield	TerraForm Global	8point3 Energy	TerraForm Power	Atlantica Yield	n Ene	Azure Power	Vivint Solar	Sun	Sunworks	SolarEdge	Enphase Energy	SMA Solar	Jinko Solar	JA Solar	Solargiga Energy	First Solar	Canadian Solar Xinte Energy	Wacker Chemie GCL-Poly Energy	SunPower	Neo Solar Power	Gintech Energy	Solartech Energy	Tainergy Tech	Shunfeng	Meyer Burger	
		Patter		raFor	Spoint	raFor	Atlan	S dea	Azu	5		0,	s	nphas	S	=		olargi	-	Xin1	Vacke CL-Po	S	los os	Sinted	lartec	Taine	,	Mey	
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					October 2, 20			
Category	Title				Link			
Industry News	Scatec Solar and Nizam Energy Seek Levelized Tariff	for Three 50 MW Solar Project	s in Pakistan	http://bi	t.ly/mercomscnep			
	Scatec Solar, a Norwegian independent solar power producer at MW projects in the Sindh region of Pakistan. The developers, w Regulatory Authority (Nepra) via the various advisory firms work Sukkur, Sindh, include advisory services from Helios Power, Me	tho are sponsoring each project, parting on the projects. The projects,	out in requests to Pal	kistan's National	Electric Power			
	The requested tariff is PKR6.2553 (~\$0.0588) per kWh, which is 2015. Scatec and Nizam's advisers detailed full projects costs in under \$48 million. They are expected to start operations by the 6	n their letter to determine the requ	ested tariff. Each inc					
New Fund News	European Bank for Reconstruction and Developme	ent Issues \$500 Million Global G	reen Bond	http://bi	t.ly/mercomebggb			
	The European Bank for Reconstruction and Development (EBR July 2021, pays a coupon of 1.375% and is priced with a spread The proceeds of EBRD's environmental bonds are earmarked to Project Portfolio or "GPP"), which currently comprises investmen Management and Air Pollution Prevention & Sustainable Transp	d of +3bps over mid-swaps. Barcle to support a specific portfolio of en nts in the following 5 areas: Energ	ays, Citi and Crédit A vironmentally and so	gricole CIB acter ocially sustainable	d as Joint Bookrunners e projects (the "Green			
	The orderbook reflects the high quality and diversity of demand very strong proportion of the final allocation, including Barclays		s with a commitment	to sustainable in	nvesting represented a			
	Fund Managers took the majority of the total allocation with 36% Pension/Insurance (19%). By geography, the Americas predomithe Middle East (4%). Source: EBRD, Sep 29							
Funding News	Fotowatio Renewable Ventures Announces Financia	al Close for 100 MW Lilywale S	olar Project	http://b	it.ly/mercomfrvac			
	Fotowatio Renewable Ventures (FRV), a renewable energy project developer, achieved financial close of the 100 MW Lilyvale solar project located near Emerald in Queensland, Australia. FRV has closed financing with the Australia and New Zealand Banking Group (ANZ), The Bank of Tokyo-Mitsubishi UFJ (MUFG) and the Sumitomo Mitsui Banking Corporation (SMBC). The project, located in Queensland Central Highlands region has a long-term PPA with Erg Energy Retail and is expected to be commissioned by 2018 end. The project will be constructed by a joint venture made up of Acciona and Gransolar under turnkey EPC contract. White & Case advised FRV on the project financing while the lenders were advised by Herbert Smith Freehills. Source: FRV, Sep 28							
Company News	Solar-Tectic Receives Patent for III-V Thin-film T	andem Solar Cell and LED Tecl	hnology	http://b	it.ly/mercomstrps			
	Solar-Tectic, announced that a patent application for a method of making III-V thin-film tandem solar cells with high performance has been allowed by the Patent and Trademark Office. The patent, the first ever for a thin III-V layer on crystalline silicon thin-film, covers group III-V elements such as Gallium Arsenide (GaAs), and Indium Gallium Phosphide (InGaP), for the top layer, as well as all inorganic materials, including, silicon, germanium, etc., for the bollayer.							
	The Solar-Tectic patented technology uses common industrial manufacturing processes and at low temperature. There is no wafer involved which save material and energy; instead a thin film allows for precise control of growth parameters. A glass substrate instead of wafer also allows for a bifacial cell for increased efficiency. A cost effective ~30% efficient III-V tandem solar cell in today's market would revolutionize the solar energy industry by dramar reducing the balance of system (BoS) costs, and thereby reduce the need for fossil fuel generated electricity. Silicon wafer technology based on polycr or monocrystalline silicon could become obsolete.							
	Importantly, the entire patented process for the Solar-Tectic LLC III-V tandem cell can be environmentally friendly since non-toxic metals can be used to deposit the crystalline thin-film materials for both the bottom layer in the tandem configuration as well as in the top, III-V, layer. The technology also has promise for LED manufacturing using for example Gallium Nitride. Source: Solar-Tectic, Sep 28							
M&A News	PSEG Solar Source Acquires 10.6 MW Long Island Sol	ar Project from Solar Liberty Er	nergy Systems	http://b	it.ly/mercompsesl			
	PSEG Solar Source, a solar project developer and a subsidiary Island, from Solar Liberty Energy Systems, representing an inve to begin commercial operations in October, and has 20-year PP Source: PSEG Solar Source, Sep 28	estment of \$20 million to \$25 million	n. The project which					
Industry News	China/Taiwan PV-Spot Price Tre	nds in September 2017		Р	rice Trends			
	Notes:	China /Taiw	on DV Cook Drive in USC	(Con 2017)				
	Module demand in China fell in September as strong growth     in distributed generation projects was effect by emerging.	China/Talw	an PV-Spot Price in US\$  Avg Prices	NoM) % Change (QoC	)) % Change (YTD)			
	in distributed generation projects was offset by emerging weakness in the utility-scale segment. Dollar strength has	Poly Price (Per KG)	17.585 👚 1.94%	<b>↑</b> 24.41%	<b>↑</b> 11.97%			
	also been a key factor dragging global multi-crystalline	Multi-Si Wafer (156mm x 156mm)	0.657 🕹 -1.79%	<b>♦</b> 6.66%	<b>4.78%</b>			
	module prices over the past week	Cell Price (Per Watt)	0.217 -0.91%	-3.56%	<b>3.33%</b>			
	The demand before the October vacation and Top Runner deadline was weaker than expected	Module Price (Per Watt)	0.344	-2.27%	<b>→</b> -7.03%			
	Module prices in the U.S. were stable as major players held back from making major purchases ahead of the safeguard investigation result announcement	Thin Film Price (Per Watt)  Lowest Module Price (Per Watt)  Data derived from: Mercom Capital Gra	0.29% 0.280 oup, EnergyTrend, PVinsights	Mercom Capital Group				
	Weakening demand in the EU, Japan and India also pushed power of the improvement in polysilicon's shortfall may influence the subject to the poly plant accident and maintenance schedule of Countries the situation is improving everyday Source: Energy Trends, PV Insights, Mercom Capital Group, October 1988.	upply chain prices in Q4 Chinese and US polysilicon plants,	availability had decr	eased by ~25%.	Supply is still short bu			



Category	Title	Link
Quarterly Report	Abengoa Announces 1H 2017 Financial Results	http://bit.ly/mercomabnhy
	Abengoa, a Spanish company into capital intensive engineering, construction and renewable energy projects, announce 2017.	ced its financial results for the first half of
	• Revenues of €691 million (~\$816.2 million) and EBITDA of €16 million (~\$18.89 million), a significant improvement in million) or EBITDA in the first semester of 2016. EBITDA would have reached €117 million (~\$138.2 million) if adjusted the financial restructuring and one-off construction provisions • Substantial efforts made to reduce overhead costs	
	<ul> <li>Net result amounts to €4,906 million (~\$5,794.8 million) mainly driven by the one-off adjustments of the financial rest</li> <li>Bookings of new projects for an approximate value of €761 million (~\$898.8 million) in Morocco, Saudi Arabia, Chile, among others, despite the Company being immersed in the financial restructuring process</li> </ul>	
	During the first half of 2017 Abengoa recorded revenues of €691 million (~\$816.2 million) and EBITDA of €16 million (improvement in profitability due primarily to the substantial efforts in reduction of overhead costs. During this period, the expenses related, among others, to one-off provisions for construction costs and fees from independent advisors related total of €101 million (~\$119.3 million). Excluding these one-off costs, EBITDA would have reached €117 million (~\$138 comparison to the negative EBITDA result of €-59 million (~\$-69.69 million) in the first six months of 2016.	ne company has incurred in certain ed to the financial restructuring, for a
	Net result reached €4,906 million (~\$5,794.8 million), mainly due to the one-off adjustments €5,814 million (~\$6,867.3 statement derived from the financial restructuring, which is comprised of: (i) cancelation of financial liabilities for €8,433 of new refinanced debt and newly issued equity for €-1,943 million (~\$2,295 million), (iii) tax impact of €-538 million (~\$costs of €-138 million (~\$-163 million).	3 million (~\$9,960.8 million), (ii) recording
	As a result of the financial restructuring, consolidated gross financial debt has significantly been reduced from €12,258 2016 to €5,578 million (~\$6,588.6 million) on June 30, 2017. Out of the €5,578 million (~\$6,588 million) of gross financial correspond to debt of companies classified as held for sale. <i>Source: Abengoa, Sep 27</i>	
Industry News	Wales Commits to 70 Percent Renewable Energy by 2030	http://bit.ly/mercomwacre
	Wales announced its new energy generation targets pledging that within thirteen years, 70% of its electricity needs wil sources. Cabinet Secretary Lesley Griffiths announced Wales should aim to source 70% of its power from renewables seen renewables generation treble since 2010, to account for 32% of the country's power last year.	
	In addition to the 70 percent goal for renewables' share of the power mix, she also announced a target for one GW of be locally owned by 2030 and for all new projects to have an element of local ownership by 2020. Source: Climate Act	, , ,
M&A News	True Green Capital Acquires Solar Portfolio Totaling 37 MW from MAP Energy Solutions	http://bit.ly/mercomtgcas
	MAP Energy Solutions, a US based solar project developer, sold 37 MW carport and ground-mount solar portfolio on of Greater Boston area to True Green Capital Fund III (TGC). The financial details of the transaction were undisclosed.	commuter rail parking lots throughout the
	Under the agreement, MAP and its affiliates will manage the development and construction of the projects and TGC wown, operate, and maintain the projects under a twenty two year master lease with the Massachusetts Bay Transit Autbegin construction in the fourth quarter of 2017 and will be fully operational by late 2018. Source: True Green Capital,	thority (MBTA). The projects are set to
New Fund News	Asian Development Bank Approves \$50 Million Loan to Facilitate Rooftop Solar Projects in Sri Lanka	http://bit.ly/mercomadbsl
	The Asian Development Bank's (ADB) approved a \$50 million loan to help fund rooftop solar power generation system renewable energy sources in the country's energy mix. ADB will also administer a \$1 million technical assistance from Clean Energy Financing Partnership Facility to help build capacity, increase awareness of stakeholders, and support ti	the Asian Clean Energy Fund under the
	ADB's Rooftop Solar Power Generation Project will boost access to clean and reliable power in Sri Lanka. Specifically power subprojects equivalent to additional capacity of 50 MW while building capacity and awareness of relevant author customers. It will also develop a market infrastructure and bankable pipeline of subprojects for the solar power system private financial institutions and the establishment of technical guidelines and standards for the system.	prities, private sector partners, and
	Total cost of the project is \$59.8 million, to which the private sector will provide a \$9.8 million equity contribution. The pend of 2021. Source: ADB, Sep 27	project's expected completion date is the
Funding News	JinkoSolar to Raise \$100 Million in Public Offering of American Depository Shares	http://bit.ly/mercomjksad
	JinkoSolar Holding, has filed a prospectus supplement to sell up to an aggregate of \$100 million of its American depos four ordinary shares, through an at-the-market equity offering program. The ADSs will be offered through Credit Suissi ADS represents four ordinary shares. The ADS will be traded on the NYSE under the symbol 'JKS'.	
	The company intends to use the proceeds for general corporate purposes, including capital expenditures of our existin development and working capital. Cleary Gottlieb Steen & Hamilton, Maples and Calder (Hong Kong), DaHui Lawyers while Kirkland & Ellis and JunHe are acting as legal advisors for the sales agents. Source: Jinko Solar, Sep 27	
M&A News	SolarReviews Acquires Project Evaluation & Sales Management Platform EnergyPeriscope	http://bit.ly/mercomsraep
	SolarReviews, a provider of consumer-centric solar information services, acquired Energy Matter's EnergyPeriscope s efficiency in the sales process, EnergyPeriscope.com is an application for project evaluation and sales management. Technology transfer process which is expected to be completed by mid-December, 2017. Financial details of the transaction of the solar	The companies have commenced a
	Click here to obtain a copy of Mercom Solar Funding and M&A Q2 2017 - http://bit.ly/MercomSolar	arQ22017



 Category
 Title
 Link

 Quarterly Report
 ReneSola Announces Q2 2017 Results
Q2 EPS of -\$1.57 | Revenue of \$151.63 Million (-39.4% Y/Y)
 http://bit.ly/mercomresos

ReneSola, a vertically integrated manufacturer of silicon ingots, wafers and PV cells and modules, announced its unaudited second quarter 2017 results.

ReneSola - a vertically integrated manufacturer of silicon ingots, wafers, and PV cells and modules, entered into a share purchase and subscription agreement with Mr. Xianshou Li, Chairman and Chief Executive Officer of the Company. According to the agreement, the company will sell 100 percent of its solar manufacturing and LED distribution businesses along with their liabilities to it's Chairman and CEO

- i) The Company will no longer be liable for the bank borrowings in excess of RMB3 billion (~\$452 million), and the Buyer and his spouse will continue to provide personal guarantees for a majority of such bank's borrowings;
- ii) The acquired businesses will cancel approximately \$217.3 million of intercompany payables owed to it by the Company; and
- iii) The Company will issue 180 million ordinary shares to ReneSola Singapore, an entity to be fully owned by the Buyer upon completion.

The restructuring takes the company's debt-laden operations private, enabling the solar project development arm to focus on expanding in the global market, and in China in particular.

Key Benefits	Details
Low Leverage	Eliminate over RMB 3 billion of bank debt
	Debt-asset ratio of 68% down from 98.7% as of
	June 30, 2017
	Management costs are expected to drop from \$4
Lower Management & Financial Costs	million to \$12 million per year
	Financial costs to further decrease
	Lower corporate leverage improves project
Enhanced Financing Ability for Projects	bankability
	Healthy balance sheet enables the Company to
	lower financing cost and achieve attractive IRR
	for projects
	Operate growing project business with proven
Restore Investor Confidence	track record
	Spin-off indebted manufacturing business
	Solid global project pipeline to ensure future
	growth
	Completes multi-year transition to downstream
Strategic Success	business

Source: Renesola

The deal will offer ReneSola and its shareholders "significant value from a new asset-light business model, a stronger balance sheet and higher valuation multiples," said CFO Maggie Ma, in a statement.

Through ReneSola Singapore (SGP), Li will hold all of ReneSola's assets and liabilities related to its manufacturing business, which includes polysilicon, solar wafer, solar cell and solar module manufacturing. He will also own the LED business. Once the transaction has closed, which is expected to take place by the end of the year, it will remove more than CNY3 billion (~\$452 million) from ReneSola's balance sheet. It will also cancel approximately \$217.3 million of intercompany payables ReneSola owes to SGP.

Under the new arrangement, ReneSola will retain the preferential right to acquire solar products from SGP on the same terms as such products are offered to any third party. ReneSola's financial woes stem primarily from investing in polysilicon at a bad time. Still, it isn't the only company undergoing a restructuring. Some of ReneSola's competitors have also privatized their businesses in recent months. Jinko sold off its downstream business, while Trina went entirely private- selling its shares to CEO and chairman Jifan Gao.

Mr. Li commented, "This transaction completes the strategic transformation that was initiated in 2015. We will exit the manufacturing business, which has been impaired by overcapacity, pricing pressure and low profitability, and will become a pure play in the rapidly growing and profitable project development market. We believe this is the best path forward for ReneSola. The losses and a weakened balance sheet of the manufacturing business have been significant constraints on the growth of our downstream business. I am very excited to see ReneSola start anew with a stronger balance sheet, a highly capable team and significant growth opportunities. This transaction represents the beginning of a new chapter for ReneSola."

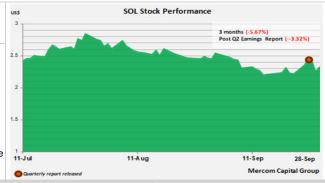
This transaction will significantly improve the Company's balance sheet, providing the financial flexibility necessary to drive the growth of the Company's project development business. The table below summarizes the pro forma changes in the Company's balance sheet, based on the terms of the transaction when it is completed.

IPP Model: While Build-Transfer continues to be an important strategy for the foreseeable future, ReneSola also intends to retain more projects in selected regions and become an independent power producer (IPP). The IPP model is especially attractive, due to the resulting high margin recurring revenue. Over time, the Company intends to shift a meaningful amount of its revenue to recurring power sales. The Company believes the China rooftop solar market is an especially lucrative opportunity and has aggressively established its presence in that market. Rooftop projects can provide steady cash flow, double-digit IRRs, and reduced risk of curtailment or subsidy delays. ReneSola currently owns over 130 MW of rooftop projects under development, concentrated in a handful of eastern provinces of China with attractive development environments. The Company anticipates to own 150 MW of China's rooftop projects by 2017.

Second Quarter 2017 Financial Results: Because the majority of revenue and losses are related to the Acquired Businesses being sold, the consolidated results are not indicative of the Company's future financial outlook.

Second quarter **revenue** of \$151.6 million was down 3.2% sequentially and down 39.4% year-over-year. **Net loss** was \$31.5 million, compared to net loss of \$23.2 million in Q1 2017 and net income of \$5.5 million in Q2 2016.

The Company recognized revenue of \$3.1 million from the sale of rooftop projects of 3 MW in China's domestic distributed generation market in Q2 2017. The Company also signed an agreement to sell a utility-scale project located in North Carolina with a capacity of approximately 6.75 MW with revenue expected to be recognized in Q3 2017. Subsequent to the end of the quarter, the Company signed additional agreements to sell projects overseas, including (i) two ground-mount projects in the United Kingdom with a combined capacity of approximately 10 MW; and (ii) a portfolio of ground-mount projects in North Carolina with an aggregate capacity of 24 MW. These projects are expected to be connected to the grid by December 2017. Source: ReneSola, GTM, Sep 27



**New Fund News** 

O3 Energy Launches Project Financing Platform- O3 Channel Partner

http://bit.ly/mercomotecp

O3 Energy, a solar project developer, announced the launch of O3 Channel Partners, a program designed to provide development and construction partners with the opportunity to obtain the resources and funding necessary to help close more projects in this space. The company is looking for shovel-ready PV generation projects ranging from 100kW-5MW, with qualified companies who possess a good track record. Source: O3 Energy, Sep 26



		October 2, 2017
Category	Title	Link
Industry News	World Bank and Vietnam to Pilot Solar Power Auctions	http://bit.ly/mercomwbvsp
	According to Vietnam Net Bridge, in preparation for the coming open energy market in Vietnam, the World Bank and the will implement the pilot program to auction solar power with the floor price of 0.0935/kWh. The program is aimed at ac projects, while simultaneously luring in more new investment capital.	
	The Vietnamese government will issue set capacities (e.g. generating 500 MW by 2020) and companies will be able to feed-in-tariffs. The winner, generally the investor offering the best prices, will be awarded the project and the power pucapital, land, and complete the advertisement procedures to implement the project.	
	The buyer will be obliged to buy the whole generated output from on-grid solar power projects with the feed-in tariff at kWh (not including value added tax), equivalent to \$0.0935/kWh. This feed-in tariff will be adjusted according to VND/decision is valid from June 1, 2017 until June 30, 2019.	
	This process includes the calculation of bank loans to be taken up for financing the project. However, a precedent con the submission of a power purchase agreement. Thus, in case of a selling price auction, investors will find absolutely rethem, making the whole process no more than mere guesswork, a risk very few would be willing to take on. Sep 2017	no certainty as to the funds available for
Company News	SolarWorld Americas to Ramp up Production and Hire 200 Employees by May	http://bit.ly/mercomswrup
	SolarWorld Americas, the American subsidiary of German module manufacturer SolarWorld, announced that with the the company immediately will begin ramping up production and hiring up to 200 workers by May.	prospect of import relief close at hand,
	As mentioned in our <u>previous week's</u> report, the bipartisan U.S. International Trade Commission (ITC) voted 4-0 in fav surge of imports has seriously injured the domestic solar cell and panel industry. The vote means that the case, in whi co-petitioners, moves to a remedy phase. The company announced that it will boost its production and will employ about them returning employees. <i>Source: SolarWorld, Mercom Capital Group, Sep 25</i>	ch SolarWorld Americas and Suniva are
Funding News	Sonnedix Announces Refinancing of Part of its Spanish Portfolio	http://bit.ly/mercomsorfs
	Sonnedix, an independent solar power producer, completed €74 million (~\$88.1 million) non-recourse refinancing for a located in Spain. The financing included fixed rate project bonds. CaixaBank and Deutsche Bank were the global coor bookrunners for the issue. The financing was provided by BRIDGE (managed by Edmond de Rothschild) and infrastru Postale Asset Management. Sonnedix was advised by Linklaters.	dinators, mandated lead arrangers and
	Earlier in August, as reported in Mercom's Solar MI Report (dated August 21, 2017), Sonnedix Japan, a subsidiary of Solar PV project from SunPower in Japan. Source: Sonnedix, Mercom Capital Group, Sep 2017	Sonnedix, acquired 46 MW Tono Mega
M&A News	Canadian Solar to List its Solar Infrastructure Fund in Tokyo Stock Exchange	http://bit.ly/mercomcsift
	Canadian Solar, a vertically integrated manufacturer of silicon ingots, wafers, PV cells and modules, announced that C (CSIF) has obtained approval from the Tokyo Stock Exchange to list its investment units on the TSE's infrastructure in	
	Canadian Solar Projects, a wholly owned subsidiary of Canadian Solar, will be the sole sponsor of CSIF. CSIF will ser primarily solar energy project assets. Affiliates of Canadian Solar intend to sell 13 solar energy projects in Japan, with CSIF as its initial portfolio. Canadian Solar Asset Management, a wholly owned subsidiary of the Sponsor, will manage asset manager. Source: Canadian Solar, Sep 25	total installed capacity of 72.7 MW, to
M&A News	Falck Renewables Acquires 92 MW Solar Project for \$43 Million from Canadian Solar in North Carolina	http://bit.ly/mercomfrasp
	Falck Renewables, an Italian renewable energy project developer, acquired a 92 MW Canadian Solar IS-42 PV project integrated manufacturer of silicon ingots, wafers, PV cells and modules, in North Carolina for a total consideration of \$	
	The project, that has signed a long term PPA with Duke Energy Progress is expected to start commercial operations be Source: Flack Renewables, Sep 25	y the end of September 2017.
M&A News	AES Tiete Acquires 180 MW Guaimbe Solar Project from Cobra Brasil for \$205 Million	http://bit.ly/mercomaessp
	AES Tietê Energia, an unit of AES Corporation, acquired 180 MW Guaimbe Solar Project from Cobra Brasil for BRL68 transaction is expected to be finalized through two tranches. The first tranche will include investment of up to BRL470 paid through debentures issued by the SPEs of the project between September 2017 and March 2018 and the second BRL180 million (~\$56.88 million).	million (~\$148.5 million) which will be
	The project is located in the municipality of Guaimbê and is expected to begin operations from May 2018. Authorization Complex were granted at the 6 <sup>th</sup> Reserve Energy Auction held on October 31, 2014. The project has contracted energ BRL0.219 (~\$0.069) per kWh. <i>Source: AES Tiete, Sep 2017</i>	•
Industry News	Researchers at Fraunhofer ISE Develop Solar Cell with 22.3 Percent Efficiency	http://bit.ly/mercomfisds
	The researchers at Fraunhofer ISE announced, have developed a solar cell with 22.3 percent conversion. The efficient highly pure silicon supplied by the project partner Wacker and also through adjustments that targeted the needs of the crystallization and the cell processing steps.	
	An optimized plasma texture and a so-called "Tunnel Oxide Passivated Contact Technology (TOPCon)," developed at played an essential role. With the TOPCon technology the electrical contacts are applied over the entire rear surface or reduced the charge-carrier losses and lead to much higher electrical efficiencies. "This record was a achieved within the March 2017 and is financed by the German Federal Ministry for Economic Affairs and Energy BMWi. Source: Fraunhofer ISE, Sep 25	of the cell without patterning. This



Category	Title	Link
Funding News	EBRD Finances 50 MW Aswan Solar Project in Egypt	http://bit.ly/mercomebfes
	The EBRD will provide \$28.5 million loan under its '\$500 million framework for renewable energy in Egypt' program for project in Egypt's Aswan province. The project will be built by Alfanar Energy, a Saudi-based construction and electric	
	The project is located at the Benban complex in Upper Egypt, which upon completion will be the largest solar installation capacity of 1.8 GW. The EBRD loan will be complemented by a parallel loan of up to \$28.5 million from the Islamic Co Private Sector (ICD). Source: EBRD, Sep 2017	
M&A News	PS Renewables and Push Energy's O&M Teams Merge to Form PSH Operations	
	PS Renewables, a solar project developer, and Push Energy, a renewable energy project developer, said their O&M to PSH Operations as part of a new 50:50 joint venture. The merger creates a combined company with contracts to many projects. The financial details of the transactions were undisclosed. Sep 29	
	Click here to obtain a copy of Mercom Solar Funding and M&A Q2 2017 - http://bit.ly/MercomSola	arQ2201 <u>7</u>
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